

RESELLER ONLY

SCANNER DEMO UNIT OFFER

Authorized resellers may purchase a select number of demonstration units each Panasonic fiscal year (April 1, 2017 – March 31, 2018) at a discount.

Exceptions to this entitlement by specific product group/category are detailed below in the Terms & Conditions section.



Panasonic
AUTHORIZED
RESELLER PROGRAM



Exclusive Demo
Discount for Authorized
Reseller Partners

MODEL	DESCRIPTION	SUGGESTED RETAIL PRICE	DISCOUNT	RESELLER DEMO PRICE
KV-S1015C	Workgroup Color Document Scanner	\$495.00	50%	\$247.50
KV-S1026C	Workgroup Color Document Scanner	\$595.00	50%	\$297.50
KV-S1027C	Workgroup Color Document Scanner	\$995.00	50%	\$497.50
KV-S1057C	Workgroup Color Document Scanner	\$1,295.00	50%	\$647.50
KV-S2087	Departmental Document Scanner	\$2,495.00	50%	\$1,247.50
KV-S5046H	Departmental Document Scanner	\$5,195.00	50%	\$2,597.50
KV-S5076H	Departmental Document Scanner	\$6,195.00	50%	\$3,097.50
KV-S4065CL	Production Color Document Scanner	\$6,395.00	50%	\$3,197.50
KV-S4065CW	Production Color Document Scanner	\$8,200.00	50%	\$4,100.00
KV-S4085CW	Production Color Document Scanner	\$11,600.00	50%	\$5,800.00
KV-S7097	Production Color Document Scanner	\$8,995.00	50%	\$4,497.50
KV-S8127	Production Color Document Scanner	\$14,995.00	50%	\$7,497.50
KV-S8147	Production Color Document Scanner	\$16,500.00	50%	\$8,250.00
KV-S287M100	Network Scanning Solutions	\$6,200.00	50%	\$3,100.00
KV-S546M100	Network Scanning Solutions	\$7,900.00	50%	\$3,950.00
KV-S576M100	Network Scanning Solutions	\$8,400.00	50%	\$4,200.00
KV-S465M100	Network Scanning Solutions	\$9,900.00	50%	\$4,950.00
KV-S485M100	Network Scanning Solutions	\$14,600.00	50%	\$7,300.00

Terms & Conditions

1. Limit 1 demo unit per model every 6 months as listed in the Demo Unit Pricing chart.
2. Program limited to Authorized Scanner Resellers Only.
3. Authorized reseller must agree to keep/use the demo unit for a period of at least 6 months from date of purchase in their showroom or used for sales demonstration purposes.
4. Any authorized reseller not conforming to the Demo Unit Discount Program may be required to pay the distributor the total suggested retail price for the demo unit(s).
5. Illegible or incomplete forms will be subject to rejection.
6. Authorized resellers must complete the demo unit application form and email it to Panasonic for approval.
7. The demo unit program cannot be combined with any other sales promotions or special pricing.
8. Applicable tax & freight charges are not included in the reseller demo price, please contact your distributor for any additional charges.
9. Product availability, financing or delivery questions should be directed to authorized Panasonic distributor.
10. Panasonic reserves the right to cancel and/or modify this program without any prior written notice.

**FOR QUESTIONS, PLEASE CONTACT YOUR
Partner Sales Manager or
Panasonic Inside Sales at 877.826.6538**

PanasonicPartnerPortal.com

RESELLER ONLY

SCANNER DEMO UNIT PURCHASE REQUEST FORM

Please complete the following Scanner Demo Unit request form and email to Panasonic for approval.

Attn: Program Administrator

Email: resellersupport@us.panasonic.com

Authorized Reseller Information:

Date: _____ PANID: _____ Contact Name: _____

Company Name: _____ Title: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Email: _____

Preferred Distributor: _____

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By signing below, you are agreeing to the demo unit program terms & conditions noted in the Scanner Demo Unit Offer flyer.

Authorized Reseller Signature: _____ Date: _____

Print Name: _____ Title: _____



Employees of reseller companies may not share the Panasonic Authorized Reseller Program details, including program requirements and benefits, or information gained through the Panasonic relationship with another manufacturer or end-user.